

**GOLD:** ISENTIA & PLUS EXPRESSWAY - MANAGING CRISIS AND REPUTATION

## IN SUMMARY

Isentia worked with PLUS Malaysia to ascertain PLUS' overall reputation as judged by consumers after their communications reached a crisis point due to political interference and a controversial decision with their Tap n' Go (TNG) cards. To get a comprehensive view of what people say, think and feel about PLUS, Isentia conducted a programme of work focused on crisis reputation, this included a daily view of negative issues and a longer form reputation analysis that combined organic social conversation and survey data. This helped PLUS change the way they positioned their leadership and their approach to innovation.

## WHAT THE CLIENT SAYS

"Our engagement with Isentia is ongoing as we found the results of their reputation analysis to be insightful and free from 'noise' – and it contained validated data. We continue to strive to better serve our highways customers as well as generating value to our stakeholders."

## **Syed Mohammed Idid**

Head of Corporate,
Community & Public
Engagement, PLUS Malaysia

## WHAT THE JUDGES SAY

An overall great entry, showing how measurement helps tackle a crisis communication challenge that spans way beyond a single incident. A smart approach, divided into phases, combining traditional media measurement for industry-wide issues to set baseline, social media as proxy for engaged public and surveys to get deeper consumer insight. A terrific example of clear objectives leading to the delivery of a focused programme that actually delivered businesscritical insights.

